

BESPOKE LUXURY BATHROOM NEWS FOR DESIGN PROFESSIONALS

by The Equip-Bathrooms Company

Brand Highlights

Salone del Mobile Milano 2018

UPDATE ON SALONE DEL MOBILE MILANO 2018



We just got back from Milan and have some exciting new updates for our clients and friends in Southeast Asia. We noticed that the recently concluded Salone del Mobile 2018 was notably busier as compared to the previous fair held two years ago. It was encouraging to see design professionals from all over the world transcend in Milan during the week of the fair. With so many new designs and innovative products and solutions showcased, we are certain many of these solutions will find their way into residential and hospitality project developments globally.

Equip-Bathrooms represent the following bespoke luxury bathroom brands in Southeast Asia: **iB Rubinetti**, **Vismaravetro** and **Victoria+Albert**. Each brand specialises in a specific area in the bathroom and when all three brands are specified together, you will achieve a unique solution where outstanding design and quality converge.



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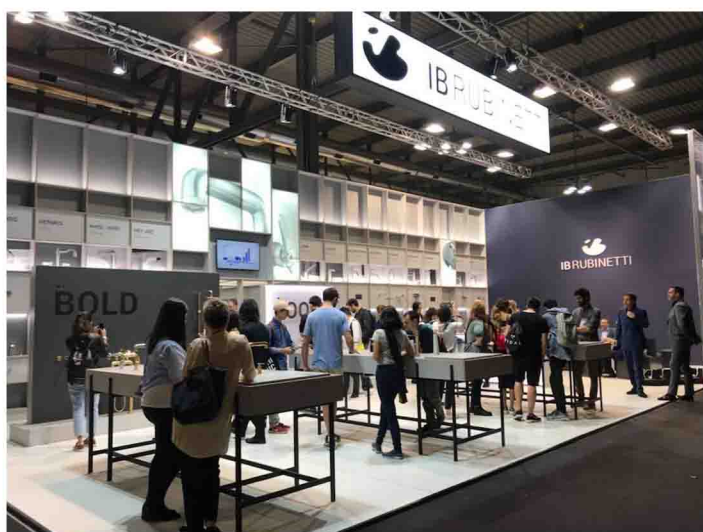
Brand Highlights



IB RUBINETTI LAUNCHES TWO OUTSTANDING BESPOKE COLLECTIONS

The star attractions were two new collections: **BOLD** and **INDUSTRIA**. Both collections can be customised in a myriad of bespoke finishes and combine styling with an attention to detail that is a first in the industry. iB Rubinetti is an Italian producer that respects the 'Made in Italy' promise. As such, its entire production is 100% based in Brescia, Italy. To make things sweeter, an industry leading 10-Year Warranty Program is extended on all iB Rubinetti sanitary fittings. All this come together to make the iB Rubinetti brand a compelling proposition for designers focused on the hospitality market segment.

BOLD portrays an industrial styling which is contemporary in look and feel. A unique texture is evident on the knob/lever and base plate components of the faucets, allowing for a delightful sensory experience. You can select between having either a round knob or straight lever design to operate the ceramic disc valve cartridge to mix Hot and Cold water. The **BOLD** Collection comprises a full collection of sanitary fittings that can be specified into the shower and bath areas as well. This is truly a special collection that challenges the possibilities to bespoke luxury bathrooms.



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IB RUBINETTI

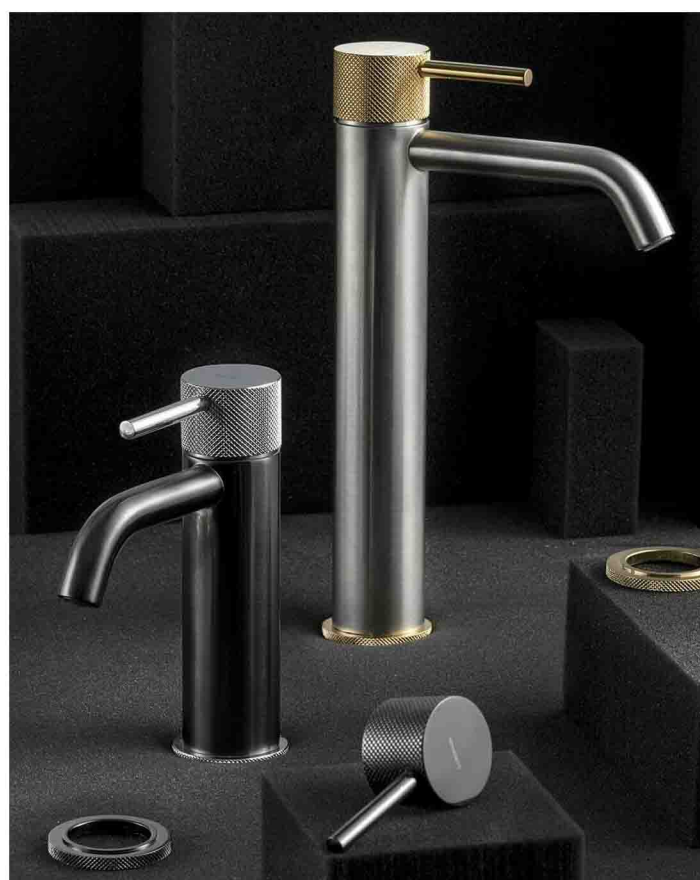
 2018
Salone del Mobile
Milano

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INDUSTRIA is a clever solution that makes a standard faucet design come to life. The INDUSTRIA Collection's design brief was to allow the designer the freedom to choose and play with a variety of finishes. Two things differentiate INDUSTRIA from others:

1. Possibility to combine two different finishes within a faucet
2. Adding texture to the knob and base plate of the faucet.

INDUSTRIA sits in a competitive price bracket which makes it an ideal selection for specification and supply into hospitality projects.












FINISHING CODE AND COEFFICIENT

LEVER AND BASE

code	coefficient	code	coefficient	code	coefficient
	_1 1		_2 1,5		_3 2
	_4 2,2		_5 2		_7 2
	_8 2		_9 2,2		_10* 1

BODY

code	coefficient	code	coefficient	code	coefficient
	CC 1		SS 1,5		CF 2
	CS 2,2		OO 2		RS 2
	II 2		IS 2,2		ON* 1

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MADE-TO-MEASURE ITALIAN SHOWER ENCLOSURE SOLUTIONS ARE NOW AVAILABLE



Suite is the result of a design culture that expresses ideas and solutions in an eminently applicative key. **Products at the service of the design creativity of architects and interior designers** whose flexibility allows the realization of a large number of configurations.



Vismaravetro launched the Suite Collection at Salone del Mobile 2018. The Suite Collection was developed to meet the requirements of hospitality clients who requested for a high-quality shower enclosure solution that can be customised to address different dimensions, door opening configurations, frame finishes and tempered glass finishes. One unique feature of the Suite Collection is that the knobs to open the door are secured back-to-back by magnets. This allows for easy adjustment of the knob positioning to accommodate the different heights of the hotel guests. It can of course be installed at a fixed height as well.

The unique copper finish applied on the aluminium frame is also new. This copper finish is able to match the popular copper or rose gold finishes of faucets that are now commonly specified into luxury hotel projects. The Suite Collection is a bespoke solution that ably separates both the wet and dry areas of a bathroom from each other. With over 70 years of experience producing bespoke shower enclosures in Italy, Vismaravetro has once again set the benchmark with the Suite Collection.



Above: Suite Collection in Gold Aluminium frame.



*Treatment preventing limescale
The glass treated with TPA helps
elimination of limescale.*



Above: New wire mesh effect on the tempered glass



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VICTORIA+ALBERT LAUNCHES 4 NEW SOLUTIONS TARGETED AT THE 5* HOTEL SEGMENT



From the producer of volcanic limestone baths and basins, Victoria+Albert impressed its guests with a range of new solutions for both residential and hospitality project segments. The new product launches include the following:

1. Pembroke and Rossendale Series Volcanic Limestone Under-counter Basins:

With a range of solutions measuring 512mm to 1215mm in length, you can now match your under-counter basins to the Victoria+Albert bath of your choice.



2. Customise your basins and baths in 6 different finishes: Matt White, Matt Black, Gloss Black, Anthracite, Light grey or Stone Grey

Only high-quality automotive grade paint finish is used. This is the same quality paint as used by a luxury automotive car maker in the UK!

Paint finishes / Acabado de pintura / Краской / Lakier

 Matt white. Blanco mate. Белый матовый. Biały matowy.	 Matt black. Negro mate. Черный матовый. Czarny matowy.	 Gloss black. Negro Brillante. Черный глянцевый. Czarny polysk.
 Anthracite. Antracita. Антрацит. Antracyt.	 Light grey. Gris claro. Светло серый. Jasnoszary.	 Stone grey. Gris piedra. Гранитные. Szary kamień.



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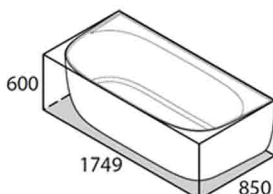
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VICTORIA+ALBERT LAUNCHES 4 NEW SOLUTIONS TARGETED AT THE 5* HOTEL SEGMENT

3. Eldon Series Bath that is fixed against a wall:

The Eldon volcanic limestone bath is a wonderful solution for wall installation. The Eldon is a beautiful bath that can be fixed against a wall, and yet has the aesthetics of a free-standing bath. Certainly, a welcome addition to the Victoria+Albert catalogue.



4. Retrofitting solution without the hacking mess, saves costs and time

Scenario: Hotels with existing free-standing bathtub



Renovation Consideration:
Replacing existing free-standing bathtub from Brand XYZ with a Victoria+Albert option complete with Kit 40 intelli waste.

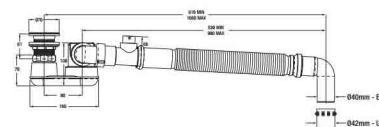
- Problems encountered at site:**
- Floor cannot be hacked as water discharge piping had previously been laid
 - No loud renovation works allowed as hotel is operating (do not want to disturb hotel guests)



Solution:
Victoria+Albert volcanic limestone free-standing bathtubs have an internal concealed void space of 115mm to accommodate the Kit 40 intelli waste.

What does this mean?

You can replace the existing Brand XYZ bathtub with a Victoria+Albert option by using the existing water discharge hole, without under-going any hacking works.



Kit 40 Intelli Waste

1. No hacking required
2. Saves costs
3. Quick renovation turn-around time



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Events



GRAND OPENING OF IB RUBINETTI-DURAVIT LUXURY BATH SHOWROOM IN BALI



We are proud to announce the grand opening of our iB Rubinetti-Duravit Luxury Bath Showroom in Bali, Indonesia. The event was attended by our customers, partners and friends. The Guest-of-Honour, Mr. Paolo Franceschetti (from iB Rubinetti Italy), was present to officiate the grand opening ceremony. In attendance was also Mr. Iron Widjaja (from Duravit Indonesia).

Equip-Bathrooms' mission is to offer our customers bespoke luxury sanitary options in Indonesia to create iconic residential and hospitality projects. Bathrooms are present in all properties and to bring more ideas and options to the table will always lead to more creative outcomes that will benefit end users.

Invited guests present at this event are empowered in their own capacity to shape the future of real estate in Indonesia. We can choose to stay with the norm and risk moving backwards, or we can choose to explore bespoke alternatives and create iconic projects that will position Indonesia as a leading country that embraces good design and innovation. We are here to work together with all our esteemed customers as a team to achieve the latter.

This year, the Equip-Bathrooms Company celebrates its 11th anniversary in Indonesia. We wish to express our gratitude and sincere appreciation to all our customers who have supported us during the last decade. For those who have not worked with us yet, we look forward to collaborating with you very soon.

Thank you for your support.

